

**1. TITLE OF THE PROFESSION**

08123004 Kertészeti áruda eladó

**2. TRANSLATED TITLE OF THE PROFESSION**

Garden centre salesperson

(THIS TRANSLATION HAS NO LEGAL STATUS)

**3. PROFILE OF SKILLS AND COMPETENCES**

- place the goods in the sales area in a proper and aesthetic manner and is familiar with the possibilities and methods of creating POSs (Points of Sale) for selling plants;
- properly treat and care for plants;
- take receipt of goods and make inventories as required;
- carry out pre-sales tasks (unpacking, labelling, grouping and placing goods in a customer-friendly way);
- demonstrate the right attitude towards customers, have a pleasant outward appearance, know the most basic sales techniques and the fundamentals of communication with customers;
- use the cash register, know the practicalities of cash and other payment methods as well as the rules and methods of online invoicing;
- open and close the garden centre independently;
- comply with labour safety, environmental and work safety rules;
- work independently and as part of a team;
- undergo continuous training, know the sales system and the regulations governing the sale of goods.

**4. CLASSIFICATION OF THE VOCATIONAL TRAINING ACCORDING TO THE ISCED FIELDS OF EDUCATION AND TRAINING (ISCED-F)**

0812 Horticulture

**(\*) Explanatory notes:**

<sup>1</sup> In the original language. | <sup>2</sup> The translation of the designation is provided for information purposes only. | <sup>3</sup> Fill it out if necessary. The certificate supplement provides additional information on the qualification but have no legal value in itself. The format of the description is in conformity with Decision (EU) 2018/646 of the European Parliament and of the Council of 18 April 2018 on a common framework for the provision of better services for skills and qualifications (Europass) and repealing Decision No 2241/2004/EC.

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## 5. OFFICIAL BASIS OF THE CERTIFICATE

<p><b>Name and status of the authority issuing the certificate</b></p>	<p><b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b></p> <p>Ministry for Innovation and Technology</p>															
<p><b>Level of the certificate (national or international)</b></p> <p><b>NQF level:</b> 3</p> <p><b>EQF level:</b> 3</p> <p><b>Digital Competence Framework level:</b> 4</p>	<p><b>Grading scale / Pass requirements</b></p> <p>Five -grade: 5 excellent 4 good 3 satisfactory 2 pass 1 fail</p>															
<p><b>Certificate number:</b> CXK A</p> <p>Serial number: 123456</p> <p><b>Certificate issue date:</b> 2023.12.07</p>	<p><b>Designation of the theoretical and practical subjects of the vocational qualification examination and their grades according to a five-grade scale</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="3"><b>written</b></td> </tr> <tr> <td>Plant knowledge examination</td> <td style="text-align: center;">100%</td> <td style="text-align: center;">5</td> </tr> <tr> <td colspan="3"><b>project exercise</b></td> </tr> <tr> <td>Garden centre sales activity and plant knowledge</td> <td style="text-align: center;">100%</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Result of the qualification examination</td> <td style="text-align: center;">100%</td> <td style="text-align: center;">5</td> </tr> </table>	<b>written</b>			Plant knowledge examination	100%	5	<b>project exercise</b>			Garden centre sales activity and plant knowledge	100%	5	Result of the qualification examination	100%	5
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<p><b>Access to next level of education/training</b></p>	<p><b>International agreements</b></p>															
<p><b>Other information concerning the vocational training process</b></p>																
<p><b>Legal basis</b></p> <p>Government Decree 12/2020 (II. 7.) on the Implementation of the Vocational Education and Training Act, Act LXXX of 2019 on Vocational Education and Training.</p>																

## 6. OFFICIALLY RECOGNISED WAYS OF ACQUIRING THE CERTIFICATE

Description of the sectoral basic training and the theoretical and practical vocational training	Distribution of programme elements in percentage
Total duration of the education/training	800 hours
<p><b>Entry requirements:</b></p> <ul style="list-style-type: none"><li>- Educational prerequisite: elementary school qualification</li><li>- Medical fitness requirements shall be met</li></ul> <p><b>Further information:</b></p> <p>WRITTEN EXAMINATION EXERCISES Plant knowledge Commercial knowledge</p> <p>PROJECT EXERCISES Portfolio preparation</p> <p>You can find more information on the Programme and System Requirements in the following link: <a href="https://ikk.hu">https://ikk.hu</a> This certificate supplement was elaborated in accordance with the programme requirements registered by the minister responsible for VET.</p> <p><b>National Reference Point: National Office of Vocational Education and Training and Adult Learning:</b> <a href="https://nrk.nive.hu">https://nrk.nive.hu</a></p>	

Head of Examination Organiser:  
Issue date: 2023.12.07

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