



### 1. TITLE OF THE PROFESSION

04163011 Élelmiszer-eladó

### 2. TRANSLATED TITLE OF THE PROFESSION

Grocery store salesperson  
(THIS TRANSLATION HAS NO LEGAL STATUS)

### 3. PROFILE OF SKILLS AND COMPETENCES

- inform and serve customers;
- display product groups in a creative and aesthetic manner, reflecting the seasonality of food items and always providing the best quality;
- appropriately handle and store food items;
- assist in arranging the items displayed on the counter;
- apply the rules for the counter sales of unpackaged foods;
- use food packaging procedures;
- ensure inventory accuracy and that right consumer prices are indicated on the products by using digital tools;
- professionally use analog and digital pieces of equipment that facilitate his/her work;
- comply with labour safety, environmental, hygiene and food safety regulations;
- ensure the appropriate handling of rightful consumer complaints related to food sales;
- get familiar with products designed for special dietary use, present and recommend them to customers in a professional manner;
- take responsibility for the accuracy of product information provided by him/her.

### 4. CLASSIFICATION OF THE VOCATIONAL TRAINING ACCORDING TO THE ISCED FIELDS OF EDUCATION AND TRAINING (ISCED-F)

0416 Wholesale and retail sales

#### (\*) Explanatory notes:

<sup>1</sup> In the original language. | <sup>2</sup> The translation of the designation is provided for information purposes only. | <sup>3</sup> Fill it out if necessary. The certificate supplement provides additional information on the qualification but have no legal value in itself. The format of the description is in conformity with Decision (EU) 2018/646 of the European Parliament and of the Council of 18 April 2018 on a common framework for the provision of better services for skills and qualifications (Europass) and repealing Decision No 2241/2004/EC.

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5. OFFICIAL BASIS OF THE CERTIFICATE				
<b>Name and status of the authority issuing the certificate</b>		<b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b>  Ministry for Innovation and Technology		
<b>Level of the certificate (national or international)</b>  <b>NQF level:</b> 3  <b>EQF level:</b> 3  <b>Digital Competence Framework level:</b> 3		<b>Grading scale / Pass requirements</b>  Five -grade:   5   excellent 4   good 3   satisfactory 2   pass 1   fail		
<b>Certificate number:</b> CXK A  Serial number: 123456 <b>Certificate issue date:</b> <b>2023.12.07</b>		<b>Designation of the theoretical and practical subjects of the vocational qualification examination and their grades according to a five-grade scale</b>		
		<b>written</b>		
		Trading activities	100%	5
		<b>project exercise</b>		
		Commercial situational exercise	100%	5
		Result of the qualification examination	100%	5
<b>Access to next level of education/training</b>  To secondary education		<b>International agreements</b>		
<b>Other information concerning the vocational training process</b>				
<b>Legal basis</b>  Government Decree 319/2020 (VII. 1.) on the amendment of Government Decree 12/2020 (II. 7.) on the Implementation of the Vocational Education and Training Act, Government Decree 11/2020 (II. 7.) on the Implementation of the Act on Adult Education.				

## 6. OFFICIALLY RECOGNISED WAYS OF ACQUIRING THE CERTIFICATE

Description of the sectoral basic training and the theoretical and practical vocational training	Distribution of programme elements in percentage
Total duration of the education/training	120 hours
<p><b>Entry requirements:</b></p> <ul style="list-style-type: none"><li>- Educational prerequisite: elementary school qualification</li><li>- Medical fitness requirements shall be met</li></ul> <p><b>Further information:</b></p> <p>WRITTEN EXAMINATION EXERCISES</p> <p>Trading knowledge</p> <p>Lawful operation</p> <p>Setting consumer prices and discounts for products</p> <p>PROJECT EXERCISES</p> <p>Receipt of goods</p> <p>Warehousing/Preparation</p> <p>Placement of products/Arrangement of products on the counter</p> <p>Placement of products on the shelves using a shelf map</p> <p>Sales</p> <p>Handling of consumer complaints</p> <p>You can find more information on the Programme and System Requirements in the following link: <a href="https://ikk.hu">https://ikk.hu</a></p> <p>This certificate supplement was elaborated in accordance with the programme requirements registered by the minister responsible for VET.</p> <p><b>National Reference Point: National Office of Vocational Education and Training and Adult Learning:</b> <a href="https://nrk.nive.hu">https://nrk.nive.hu</a></p>	

Head of Examination Organiser:  
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