

**1. TITLE OF THE CERTIFICATE (HU)**

54 3441 02 BIZTOSÍTÁSI TANÁCSADÓ

2. TRANSLATED TITLE OF THE CERTIFICATE (EN)INSURANCE CONSULTANT
(THIS TRANSLATION HAS NO LEGAL STATUS)**3. PROFILE OF SKILLS AND COMPETENCES****A typical holder of the certificate is able to:**

- manage business and/or network unit of an insurance company;
- perform managerial or expert activity in the professional sub-areas of the units;
- manage certain professional insurance areas (e.g. risk assessment, claim settlement);
- perform expert work in these areas;
- control insurance broker companies professionally and manage them, in possession of other higher education degree;
- independent management of chief agencies;
- assess and analyse (private and corporate) client risks;
- provide consulting services on the possible methods of risk management, on the planning of the proper proportion and appropriate forms of insurance and investments,
- understand the professional interconnections of areas linked to analysis, planning, decision-making support and management as well as of insurance and other financial areas;
- develop his/her knowledge, in his/her field of work continuously;
- in the knowledge of national and international sources, process the information required for vocational development and apply them in future.

4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE

2529 Market researcher, advertising and marketing expert

(*) Explanatory notes:

This document is designed to provide additional information about the specified certificate and does not serve as a legal certificate of vocational qualification. The format of the description is based on the following documents:

Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications; Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information on transparency is available at: <http://europass.cedefop.europa.eu/>

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5. OFFICIAL BASIS OF THE CERTIFICATE

<p>Name and status of the institute issuing the certificate</p>	<p>Name and status of the national/regional authority providing accreditation/recognition of the certificate</p> <p>In the case of vocational qualifications belonging to the competence of the Ministry of Finance (PM), a vocational qualification-related independent professional committee commissioned by the PM</p>																																		
<p>Level of the certificate (national or international)</p> <p>Level of vocational qualification according to the National Qualification Register: 54 Higher level vocational qualification entitling the holder to fill positions characteristically requiring intellectual work, which is based on the input competence determined in the vocational and examination requirements, on preliminary vocational qualification or on the baccalaureate.</p> <p>ISCED97 code: 4CV</p>	<p>Grading scale / Pass requirements</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 15%;">Five -grade:</td> <td style="width: 10%; text-align: center;">5</td> <td style="width: 75%;">excellent</td> </tr> <tr> <td></td> <td style="text-align: center;">4</td> <td>good</td> </tr> <tr> <td></td> <td style="text-align: center;">3</td> <td>satisfactory</td> </tr> <tr> <td></td> <td style="text-align: center;">2</td> <td>pass</td> </tr> <tr> <td></td> <td style="text-align: center;">1</td> <td>fail</td> </tr> </table> <p>Vocational qualification examination after the completion of vocational training</p> <p>Parts of the examination: - Vocational theory - Vocational practice</p> <p>A successful vocational qualification examination requires a pass grade both in vocational theory and practice.</p>	Five -grade:	5	excellent		4	good		3	satisfactory		2	pass		1	fail																			
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<p>Certificate number: PT K</p> <p>Serial number: 123456</p> <p>Certificate issue date: 2023.09.14</p>	<p>Description of vocational theoretical and practical subjects and their grades according to the five-grade scale</p> <p>1. Grades of vocational theoretical examination subjects</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="2">Topics/subjects of written examination</td> </tr> <tr> <td style="width: 80%;">Grade of Written Examination</td> <td style="width: 20%; text-align: center;">5</td> </tr> <tr> <td colspan="2">Topics/subjects of oral examination</td> </tr> <tr> <td>Insurance Law (Min. 10 Hours)</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Marketing, Communication, Management and Organisation</td> <td style="text-align: center;">5</td> </tr> <tr> <td>General Insurance Skills</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Sectoral Insurance Skills</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Insurance Business</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Insurance Accounting, Controlling and Planning</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Grade of Vocational Theory</td> <td style="text-align: center;">5</td> </tr> </table> <p>2. Assessment of vocational practical preparedness</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="2">Subjects of practical examination</td> </tr> <tr> <td>Actuarial Mathematics</td> <td style="text-align: center;">5</td> </tr> <tr> <td>General Insurance Skills</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Sectoral Insurance Skills</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Insurance Business</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Insurance Accounting, Controlling and Planning</td> <td style="text-align: center;">5</td> </tr> <tr> <td>Grade of Vocational Practice</td> <td style="text-align: center;">5</td> </tr> </table>	Topics/subjects of written examination		Grade of Written Examination	5	Topics/subjects of oral examination		Insurance Law (Min. 10 Hours)	5	Marketing, Communication, Management and Organisation	5	General Insurance Skills	5	Sectoral Insurance Skills	5	Insurance Business	5	Insurance Accounting, Controlling and Planning	5	Grade of Vocational Theory	5	Subjects of practical examination		Actuarial Mathematics	5	General Insurance Skills	5	Sectoral Insurance Skills	5	Insurance Business	5	Insurance Accounting, Controlling and Planning	5	Grade of Vocational Practice	5
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<p>Access to next level of education/training</p> <p>To accredited higher education linked to baccalaureate or to education with the purpose of obtaining OKJ vocational qualification based on completed higher education</p>	<p>International agreements</p>																																		
<p>Other information concerning the vocational training process</p>																																			
<p>Legal basis</p> <p>Act LXXVI of 1993 on vocational training, Decree 27/2001 (VII. 27.) OM of the Minister of Education on the amendment of Decree 7/1993 (XII. 30.) MüM of the Minister of Labour on the National Qualifications Register, Decree 26/2001 (VII. 27.) OM of the Minister of Education on the general rules and rules of procedure of vocational examinations, Decree 35/2001. (X.10.) of the Ministry of Finance (PM) on vocational and examination requirements of insurance consultant qualifications.</p>																																			

6. OFFICIALLY RECOGNISED WAYS OF ACQUIRING THE CERTIFICATE

Description of vocational education and training received	Percentage of total programme %	Duration (hours/weeks/months/years)
School-/training centre-based	Theory: 60 % Practice: 40 %	
Workplace-based		
Accredited prior learning		
Total duration of the education/training leading to the certificate		1100 hours

Entry requirements:

- baccalaureate,
- preliminary vocational qualification:
- = in the case of applicants with non-(economic)specialised secondary school certificate either of the following qualifications: bank clerk, financial clerk, accounting clerk, banking consultant/qualified bank executive, financial consultant, banking and banking investment product salesperson, insurance clerk, insurance broker, financial-accounting clerk, entrepreneurial assistant,
- = specialised (certified accountant) secondary school certificate or insurance clerk, or bank clerk qualification,
- minimum two years' confirmed practice in the insurance area
- Precondition of admission to professional examination:
- Basic level language exam type A,
- The confirmation of the company providing the training, that the person wishing to take the examination, participated in vocational training outside the school system, completed the minimum number of hours required, and met the requirements set forth by the training institution.

Further information:

MANDATORY VOCATIONAL THEORETICAL SUBJECTS

Macro- and Micro-Economy (Min. 20 Hours)	100 hours
General Insurance Skills (Min. 60 Hours)	100 hours
Sectoral Insurance Skills (Min. 60 Hours)	100 hours
Insurance Business (Min. 20 Hours)	100 hours
Insurance Law (Min. 20 Hours)	100 hours
Actuarial Mathematics (Min. 30 Hours)	100 hours
Insurance Accounting, Controlling and Planning (Min. 40 Hours)	100 hours
Marketing, Communication, Management and Organisation (Min. 20 Hours)	100 hours
Funds (Min. 30 Hours)	100 hours

MANDATORY VOCATIONAL PRACTICAL SUBJECTS

Sectoral Insurance Skills (Min. 20 Hours)	100 hours
Insurance Business (Min. 10 Hours)	100 hours
Insurance Law (Min. 10 Hours)	100 hours
Actuarial Mathematics (Min. 30 Hours)	100 hours
Insurance Accounting, Controlling and Planning (Min. 60 Hours)	100 hours
Marketing, Communication, Management and Organisation (Min. 20 Hours)	100 hours
Funds (Min. 40 Hours)	100 hours

Further information (including the description of the national grading method):

The basis of the grading system is a list of vocational and examination requirements compiled in accordance with uniform criteria and structure, issued in the form of legal regulation that includes the following:

- identification number and description of the vocational qualification as specified in OKJ and the relevant FEOR number,
- school and vocational prequalification required for the start of the training, aptitude and vocational competence requirements and prescribed practice,
- the most typical occupation or activity accessible to the holder of the vocational qualification certificate, the short job description, and the list of related vocational qualifications,
- the duration of the training required for the vocational qualification; maximum number of hours; the ratio of theoretical and practical training; the number of vocational training classes in the vocational training school; the duration of initial training period; the possibility of organising a grade examination assessing the efficiency of practical training,
- occupational requirements of vocational qualification,
- requirements pertaining to vocational examination.

The vocational and examination requirements will be classified by the occupational group committees of the National Qualification Register (OKJ) and by the National Council for Vocational Training, and subsequently they will be issued in the form of legal regulations.

Vocational and examination requirements are available at: <http://www.nive.hu>

This certificate supplement was prepared on the basis of the instruction for filling in the Certificate Supplement published on the homepages of the National Reference Point and the National Europass Centre.

National Reference Point – NSZFH – <http://nrk.nive.hu>

Head of Examination Organiser:

Issue date: 2023.09.14

SEAL

SAMPLE